ADVISORY LEADS THE RELATIONSHIP. PALMERAI PROVIDES THE GOVERNED LAYER.

PalmerAI Partner Brief

Runtime governance for advisory firms that want an operating layer beneath their client work.

| Prompt + document control | Evidence-ready decisions | Tenant-aware structure | L3 backing |

PalmerAI is built for AI governance, privacy, security, and compliance boutiques that want to move beyond recommendations and into runtime control. It gives partners a governance layer for prompts and document uploads, with approvals, evidence, and tenant-aware operating structure underneath their advisory work.

WHO THIS IS FOR

Firms advising on AI governance, privacy, security, assurance, operational controls, and compliance-led AI adoption.

WHY THIS MODEL WORKS

The partner keeps room for service revenue while the customer gets a real governed operating layer instead of recommendations only.

OPERATING MODEL

What PalmerAI gives
One governed layer for prompts and document uploads, approval-aware operation, evidence-ready paths, tenant separation, and L3 backing.

What your firm owns
Advisory relationship, onboarding guidance, implementation support, customer-facing operating guidance, L1, L2, and recurring governance touchpoints.

Commercial rule
Partner qualification is free. Paid scope begins only when live multi-tenant operator use or custom operating scope begins.

WHAT PALMERAI OWNS

- The core governance layer.
- Approvals and evidence model.
- Prompt and document control path.
- Tenant-aware operating structure.
- Deeper product support and L3 governance escalation.

WHAT YOUR FIRM OWNS

- Advisory relationship and rollout guidance.
- Onboarding and implementation support.
- Customer-facing operating guidance.
- L1 support and L2 support.
- Governance review conversations and recurring touchpoints.

BEST-FIT PARTNER PROFILE

- Advise the customer and guide rollout.
- Own L1-L2 and keep service margin.
- Use PalmerAI across real customer environments.
- Scale into a repeatable governance operating model.

WHAT THIS IS NOT

- Not a referral-only badge.
- Not a pay-to-join membership model.
- Not a replacement for the partner's advisory business.
- Not unlimited custom scope without separate agreement.

How partner engagement usually starts.
Partner-fit conversation → joint opportunity scoping or posture review alignment → partner-led pilot → managed governance with partner-owned L1-L2 and PalmerAI L3.

MAIN LINKS
Discuss Partner Fit
See Evidence Pack Sample
See full pricing